2021 Annual Report Presented for the 2022 Annual Meeting



A Touchstone Energy® Cooperative 🔨



Annual Report 2021

WHO WE ARE

With a service area that encompasses the entire Eastern Shore of Virginia peninsula, Tangier Island VA and Smith Island in Somerset County, MD, A&N Electric Cooperative serves over 39,000 connections and operates over 2,500 miles of power line. The cooperative services a variety of residential, commercial and industrial accounts with a large member base of homes, some commercial developments, and agricultural enterprises.

A board of directors, elected by the membership, guides the cooperative. Board members are elected to one of four election districts. Directors serve three-year terms.

Each August, A&N Electric Cooperative holds an annual business meeting. The meeting provides co-op members the opportunity to meet the management of the cooperative, review the annual report and elect directors. Members who do not attend the Annual Meeting may participate in the election process through the return of their proxy ballots.

BOARD OF DIRECTORS

Addison W. Nottingham Jr. - District 3 Chairman

Christopher D. Bott - District 1 Vice Chairman

Ralph W. Dodd - District 4 Secretary-Treasurer

James N. Belote - District 2

E. Garrison Drummond - District 2

Penney P. Holland - District 4

Edward V. Parks Jr. - District 1

W.E. "Ted" Shockley III - District 3

OUR MISSION & VISION

Mission Enhancing life on the Shore through member-driven services.

Vision Exceed expectations as a trusted community resource.

CO-OP PRINCIPLES

The cooperative business model centers around seven principles that guide A&N Electric Cooperative.

- 1. Voluntary and Open Membership
- 2. Democratic Member Control
- 3. Member's Economic Participation
- 4. Autonomy and Independence
- 5. Education, Training and Information
- 6. Cooperation Among Cooperatives
- 7. Concern For Community

| SYSTEM STATISTICS | | |
|------------------------------------|-------------|-------------|
| | 2021 | 2020 |
| Number of Services | 39,027 | 38,961 |
| Miles of Energized Power Line | 2,507.16 | 2,502.40 |
| Total kWh Purchased by Cooperative | 745,321,070 | 712,367,101 |
| Total kWh Bought by Co-op Members | 716,801,572 | 674,901,990 |

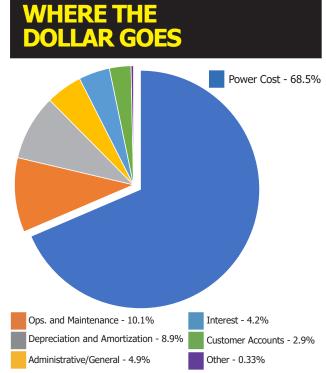
Number of Employees



Annual Report 2021

CONDENSED OPERATING STATEMENT

| | 2021 | 2020 |
|-------------------------------|------------------|------------------|
| Operating Revenues | \$ 74,936,647 | \$ 73,332,953 |
| Power Cost | 49,350,591 | 48,454,390 |
| Operations and Maintenance | 7,300,196 | 6,344,390 |
| Customer Accounts | 2,117,101 | 2,096,810 |
| Administrative and General | 3,563,559 | 2,685,864 |
| Depreciation and Amortization | 6,413,009 | 6,330,364 |
| Interest | 3,042,256 | 3,826,826 |
| Other | 239,231 | 224,908 |
| Total Operating Expenses | \$ 72,025,943 | \$ 69,963,552 |
| Operating Margins | 2,910,704 | 3,369,401 |
| Patronage Allocations | 1,491,869 | 871,234 |
| Non-Operating Margins | 322,263 | 1,220,486 |
| Net Margins | \$ 4,724,836 | \$ 5,461,121 |



*Percentages are rounded to the closest tenth

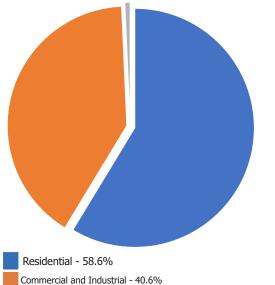
CONDENSED BALANCE SHEET

| Assets | | 2021 | | 2020 |
|---------------------------------|----|-------------|----|-------------|
| Electric Plant | \$ | 213,584,607 | \$ | 211,710,665 |
| Less Accumulated Depreciation | | 67,017,712 | | 71,119,916 |
| Net Utility Plant | | 146,566,895 | | 140,590,749 |
| Investments | | 26,716,398 | | 25,469,469 |
| Current Assets | | 30,274,813 | | 35,685,194 |
| Deferred Charges | | 386,576 | | 2,716,224 |
| Total Assets | \$ | 203,944,682 | \$ | 204,461,636 |
| Liabilities and Members' Equity | | | | |

Members' Equity 79,550,038 76,410,552 Noncurrent Liabilities 110,318,215 113,144,740 **Current Liabilities** 12,906,557 14,762,792 3,552

| Deferred Credits | 1,169,872 | 143,552 |
|-------------------|--------------------------|-------------|
| Total Liabilities | | |
| and Member Equity | \$ 203,944,682 \$ | 204,461,636 |

WHERE THE DOLLAR COMES FROM



Other - 0.7% (Includes Public Lighting, Irrigation and Public Authorities) *Percentages are rounded to the closest tenth



Annual Report 2021

MEMBERS HELPING MEMBERS ANNUAL REPORT

| | | 2021 | 2020 |
|-------------------|--------------------|----------------|-----------|
| Funds Received | \$ | \$56,364.42 \$ | 55,554.47 |
| Funds Distributed | \$ | \$46,687.40 \$ | 52,135.11 |
| Members Assisted | | 210 | 255 |
| | MEMBERS helping | | |

WHAT IS MEMBERS HELPING MEMBERS?

Members Helping Members, Inc. is a community non-profit 501(c)(3) organization and was established to assist families needing assistance in paying their electric service bills. Thanks to our generous local community, over \$414,000 has been applied to members'

electric bills since 2009. Over 2,400 members are currently contributing over \$3,000 monthly in amounts ranging from under \$1, with our round-up option, to as much as \$10.

The Accomack and Northampton County Departments of Social Service determine qualified candidates for assistance in the program.

A&N Electric Cooperative, in cooperation with Members Helping Members, Inc., secures funding through voluntary donations through the Cooperative's electric service bills. Members of A&N Electric Cooperative who would like to donate to the program may do so by checking a box on their electric service bills.

The cooperative also matches a funding grant from Co. Bank to help support the program.



LIGHTING THE WAY ANNUAL REPORT



A&N Electric Cooperative employees have always been committed to our community by supporting local causes.

In 2019, we organized and created an employee non-profit organization, Lighting the Way. In 2021, we continued our regular monthly Foodbank volunteer work, assisted the Eastern Shore Coalition Against Domestic Violence clean out their new facility, held two successful American Red Cross blood drives and cleaned our adopted roadways in Tasley throught the Virginia Department of Transportation's Adopt-A-Highway program.

Lighting the Way has empowered co-op employees to highlight community needs and organize support for those needs.

Our non-profit continues to partner with the United States Department of Agriculture and project: HOMES to help local co-op members make improvements to their homes, making them safer and more energy efficient.

Since its inception, Lighting the Way also has raised money through internal fundraising.

OUR MISSION

To support and enrich local causes through monetary donations and volunteer efforts.



2021 STATISTICS

Hours Volunteered Over 225

Roadway Cleaned 4.8 miles

Dollars Awarded to Local Causes Over \$2,900

Blood Drives/Units Donated Hosted 2 blood drives/ 49 total units collected