2020 Annual Report Presented for the 2021 Annual Meeting



A Touchstone Energy® Cooperative 🔨



Annual Report 2020

WHO WE ARE

With a service area that encompasses the entire Eastern Shore of Virginia peninsula, Tangier Island VA and Smith Island in Somerset County, MD, A&N Electric Cooperative serves over 38,000 connections and operates over 2,400 miles of power line. The cooperative services a variety of residential, commercial and industrial accounts with a large member base of homes, some commercial developments, and agricultural enterprises.

A board of directors, elected by the membership, guides the cooperative. Board members are elected to one of four election districts. Directors serve three-year terms.

Each August, A&N Electric Cooperative holds an annual business meeting. The meeting provides co-op members the opportunity to meet the management of the cooperative, review the annual report and elect directors. Members who do not attend the Annual Meeting may participate in the election process through the return of their proxy ballots.

BOARD OF DIRECTORS

Addison W. Nottingham Jr. - District 3 Chairman

Christopher D. Bott - District 1 Vice Chairman

Robert L. Nock - District 1 Secretary-Treasurer

James N. Belote - District 2

Ralph W. Dodd - District 4

E. Garrison Drummond - District 2

Penney P. Holland - District 4

Edward V. Parks Jr. - District 1

W.E. "Ted" Shockley III - District 3

OUR MISSION & VISION

Mission Enhancing life on the Shore through member-driven services.

Vision Exceed expectations as a trusted community resource.

OUR VALUES

Integrity

Commitment

Adaptability

Respect

Excellence

SYSTEM STATISTICS		
	2020	2019
Number of Services	38,961	38,847
Miles of Energized Power Line	2,502.40	2,486.82
Total kWh Purchased by Cooperative	712,367,101	743,456,929
Number of Employees	75	76

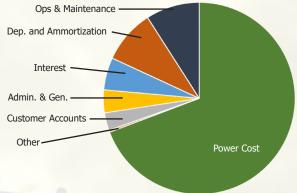


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CONDENSED OPERATING STATEMENT

	2020	2019
Operating Revenues	\$ 73,332,953	\$ 79,408,532
Power Cost	48,454,390	53,746,367
Operations and Maintenance	6,344,390	6,571,848
Customer Accounts	2,096,810	2,557,732
Administrative and General	2,685,864	3,129,740
Depreciation and Amortization	6,330,364	5,960,402
Interest	3,826,826	4,008,739
Other	224,908	232,709
Total Operating Expenses	\$ 69,963,552	\$ 76,207,537
Operating Margins	3,369,401	3,200,995
Patronage Allocations	871,234	1,150,096
Non-Operating Margins	1,220,486	1,704,658
Net Margins	\$ 5,461,121	\$ 6,055,749

WHERE THE **DOLLAR GOES**



Power Cost	69%
Ops & Maintenance	9%
Depreciation and Ammortization	9%
Interest	5%
Administrative & General	4%
Customer Accounts	3%
Other	0.3%
other	0.570

*Percentages are rounded to the closest whole number

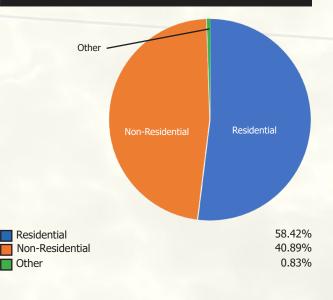
CONDENSED BALANCE SHEET

	2020		2019
\$	211,710,665	\$	206,360,885
	71,119,916		70,740,871
1	L40,590,749		135,620,014
	25,469,469		24,285,871
	35,685,194		18,911,165
	2,716,224		1,867,785
\$	204,461,636	\$	180,684,835
		\$ 211,710,665 71,119,916 140,590,749 25,469,469 35,685,194	\$ 211,710,665 \$ 71,119,916 140,590,749 25,469,469 35,685,194 2,716,224

Liabilities and Members' Equity

Members' Equity Noncurrent Liabilities	76,410,552 113,144,740	73,260,754 91,009,267
Current Liabilities	14,762,792	16,347,293
Deferred Credits Total Liabilities	143,552	67,521
and Member Equity	\$ 204,461,636	\$ 180,684,835

WHERE THE **OLLAR COMES FROM** D)





Annual Report 2020

MEMBERS HELPING MEMBERS ANNUAL REPORT

	2020	2019
Funds Received	\$ 55,554.47 \$	45,200
Funds Distributed	\$ 52,135.11 \$	52,357
Members Assisted	255	275

SINCE THE ORGANIZATION WAS ESTABLISHED

Funds Distributed	\$ 414,107	21/1
Members Assisted	2,054	D

WHAT IS MEMBERS HELPING MEMBERS?

Members Helping Members, Inc. is a community non-profit 501(c)(3) organization and was established to assist families needing assistance in paying their electric service bills. Thanks to our generous local community, over \$414,000 has been applied to members' electric bills since 2009. Over 2,400 members are currently contributing over \$3,000 monthly in amounts ranging from under \$1, with our round-up option, to as much as \$10.

The Accomack and Northampton County Departments of Social Service determine qualified candidates for assistance in the program.

A&N Electric Cooperative, in cooperation with Members Helping Members, Inc., secures funding through voluntary donations through the Cooperative's electric service bills. Members of A&N Electric Cooperative who would like to donate to the program may do so by checking a box on their electric service bills.

The cooperative also matches a funding grant from Co. Bank to help support the program.

LIGHTING THE WAY ANNUAL REPORT





A&N Electric Cooperative employees have always been committed to our community by supporting local causes.

In 2019, we organized and created an employee non-profit organization, Lighting the Way. In 2020, we continued our regular monthly Foodbank volunteer work, helped paint the 50th Habitat for Humanity home on the Shore and cleaned our adopted roadways in Tasley throught the Virginia Department of Transportation's Adopt-A-Highway program.

Lighting the Way has empowered co-op employees to highlight community needs and organize support for those needs.

Our non-profit also partnered with the United States Department of Agriculture and project: HOMES to help local co-op members make improvements to their homes, making them safer and more energy efficient.

Since its inception, Lighting the Way also has raised money through internal fundraising.



2020 STATISTICS

Hours Volunteered Over 120

USDA/project-Homes Projects

Dollars Awarded to Local Causes Over \$4,200

OUR MISSION

To support and enrich local causes through monetary donations and volunteer efforts.

